

As a CSSR with Farmers Insurance, you're responsible for working closely with the agent to service customers and help grow the agency. You'll provide important assistance with everything from policy administration to renewal preparation, cross-selling and marketing coordination.

In Addition, you will work under the direction of the Agency owner- learning to solicit, quote, and bind coverage to help customer manage their unique insurance and financial needs. This position is designed to give you on the job training and development which will enable you to take on more opportunities for advancement.

**Additional Duties:**

- Provide timely and accurate feedback to client's inquiries on existing policies with regards to policy amendments, billing, claims and upcoming renewals.
- Participate in the renewal cycle from start to finish; gather update account information, compile submissions and secure renewal quotes.
- Must be passionate about *Consultative SALES* and building customer relationships!
- Handling service requests, processing necessary paperwork, and answering incoming calls
- Proactively identify and act on cross-sell opportunities
- Prospect and generate new business through leads and referrals
- Provide excellent customer service

**Customer Service Representative /Producer Qualification:**

- Property & Casualty and/or Life & Health License (must be able to obtain within 45 days)
- Previous sales experience
- Confident, self-starter who works independently
- Proficient in Microsoft Office products
  
- **NOTE: This** is not just a customer service position; you will be expected to be a strong performing cross-sales professional also.
- Only ***apply if sales and customer service is something you are good at and enjoy!***
- **HOURLY plus commission**

If you feel like you are a good fit, please email your resumes to [samantha.jwebster@farmersagency.com](mailto:samantha.jwebster@farmersagency.com), or call 866-295-2770